

RENTAL SOLUTIONS

The truck you need when you need it





RENTAL SOLUTIONS

The truck you need when you need it

Of all the companies that can rent you a forklift truck – why should you rent one from us? The answer starts with our high-quality Toyota and BT products. With more than 100 years combined heritage in these two brands, you can count on the quality, reliability and performance of our equipment, whether you are renting it for a day or for several years.

In addition to renting you the best trucks on the market, our rental solutions are designed to meet your operational and financial requirements while eliminating many of the business risks that come with ownership. And to complete the package we provide customer support that is second to none. For the best trucks, the best service, the best advice and the best back-up, rent from us.

From 1 day to 7 years - always flexible, always responsive and always economical

Meeting your needs

Our straight-forward objective is to help meet all of your rental requirements; all of the time. We can help you optimise your fleet with anything from a single hand pallet truck to a complete operational fleet, from 1 day to 7 years. We can advise you about combining different rental equipment, different rental periods and different rental plans to provide you with the best overall rental solution.

Core Fleet Rental

We have over 70,000 trucks on our Core Fleet Rental plan. As the name suggests, this rental option is designed to meet your core fleet requirements. You can specify the truck exactly to your own needs and obtain a highly competitive rental price by opting for a longer fixed-term rental period of up to 7 years. Customers usually choose this rental plan for brand new trucks but we can also offer this facility on all our Approved used trucks.

Short-term Rental

We also recognise that in today's fast-paced business environment, flexibility is a key requirement. How do you respond quickly to changes in your operating environment or meet urgent requests from your customers?

The solution can be provided by using our Short-term Rental plan which gives you the flexibility to quickly adjust the size of your core fleet. Alternatively, you may simply have a one-off requirement and just need a truck to meet a specific need for a specific period.

Whatever your circumstances, we can usually help. One call will take care of all your needs and give you access to over 20,000 trucks in our Short-term Rental fleet across Europe. Whether you are an experienced logistics professional or you are new to the world of lift trucks, our friendly rental specialists will quickly and efficiently deal with your enquiry to ensure that you obtain the best solution for your requirements.

You can:

- Select from our extensive range of counterbalance and warehouse equipment
- Rent from one day to several months
- Adjust your rental period if your requirements change
- Have your truck delivered directly to your premises
- Benefit from significant savings by planning ahead and booking in advance
- Rely on a fast, responsive service from our dedicated rental team

Where you need ultimate flexibility and back-up we can also discuss the possibility of leaving a spare truck at your premises and you will only pay for it when you use it.

Payback Rental

This is a specialist rental plan where we would buy your existing materials handling fleet from you, providing you with the financial benefit of a valuable capital injection into your business. We would then take care of all the details and simply rent your trucks back to you for a fixed monthly payment – with our expertise it really can be that simple.



Operational Benefits

Renting from us is simple and straight-forward

- You benefit from having a single committed partner that brings you quality equipment, financial support and advice, total service back up and operational flexibility.
- We agree and guarantee levels of uptime for your rental trucks and in the event of a breakdown we either return the truck to service or provide a replacement machine within a pre-agreed timescale.
- All our rental plans are fully inclusive so there are no unexpected bills to pay unless they are due to accidental damage.
- We take the responsibility for scheduling services, ordering parts and making sure that your truck is kept in peak operating condition at all times.
- Administration is simple as you only get one invoice from one supplier instead of having to deal with several suppliers and lots of different paperwork.

When you choose a rental truck from us you can be sure of our on-going support. All our rental trucks are meticulously maintained on one of our Full Service Contracts, so you will benefit from the most reliable trucks and the back-up of our comprehensive service infrastructure right across Europe.

Even at the end of the rental contract we keep things simple and flexible. To start with we can be flexible about the contract end date so that you can easily extend the contract for a longer period if required. When the contract does end we will take care of everything for you and you will have no disposal headaches. This means that you can focus on other tasks confident that we are taking care of your operational requirements.



Financial Benefits

Renting from us can deliver significant financial advantages

- One of the major benefits of all our rental plans is that they free up valuable capital resources that could be put to better use elsewhere in your business.
- Rental helps to match expenditure to your income as you only pay for the use of the truck while it's working for you to generate revenue. In addition, rental payments are known in advance so you can take control of your costs and prepare your future operating budgets with confidence.
- With rental, worries about depreciation and interest rate movements become a thing of the past as interest rates are fixed for the rental period and we also take the financial responsibility for the residual value of the truck.
- Rental can deliver cash flow benefits when compared to ownership as VAT is only paid on the rental payments and is therefore spread over the contract period rather than making a large up-front VAT payment on the capital cost of the truck.
- By taking advantage of our Payback Rental plan you can release existing capital resources that are tied up in your current materials handling fleet.
- Utilising our Short-term Rental plan means that you can operate trucks without entering into a long-term financial commitment. This can deliver valuable off-balance sheet funding, which for some customers is an important consideration.

One key financial benefit we can offer when you rent from us is access to our competitive internal funding thanks to the global financial resources within the Toyota Industries Group – the world leader in materials handling equipment. When you deal with us, you know you are working with a reliable business partner and the relationship will be directly with us, not with some unknown third-party funder.



Short-term Rental enquiries

Tell us your requirements on-line

Contact us at www.toyota-forklifts.eu



The screenshot shows the Toyota website's online enquiry form. The form includes the following fields:

- Type of machine:** A dropdown menu with 'Forklift' selected.
- Capacity:** A dropdown menu with '3000kg' selected.
- Company name:** A text input field.
- First name:** A text input field.
- Last name:** A text input field.
- Street:** A text input field.
- Postal code:** A text input field.
- City:** A text input field.
- Country:** A dropdown menu with 'Germany' selected.
- Phone number:** A text input field.
- Fax number:** A text input field.

At the bottom of the form is a 'Send' button. The sidebar on the right contains contact information for Toyota Material Handling Europe, including the address: 'Toyota Material Handling Europe, Industriestraße 1, D-70564 Stuttgart, Germany' and phone numbers: '+49 (0) 7141 23-110' and '+49 (0) 7141 23-111'.



Close to you

Toyota Material Handling Europe aims to be close to every one of its customers, so although we are part of the global leader in materials handling we still focus on acting locally with operations in over 30 countries across Europe. So no matter where your business is located we are never far away, ready with the people, the expertise and the resources to provide you with the services and the solutions you need, when you need it.

With Toyota Material Handling Europe at your side, you will benefit from the same high-quality products and support wherever you are situated. Choose us as your materials handling partner, and discover for yourself how we really are stronger together.

- Austria • Belarus • Belgium • Bulgaria • Croatia • Cyprus • Czech Republic
- Denmark • Estonia • Finland • France • Germany • Greece • Hungary • Iceland
- Ireland • Italy • Latvia • Lithuania • Luxembourg • Netherlands • Norway
- Poland • Portugal • Romania • Russia • Slovakia • Slovenia • Spain
- Sweden • Switzerland • Turkey • Ukraine • United Kingdom •



TOYOTA

MATERIAL HANDLING

stronger together