

EMPOWERING YOUR BUSINESS

USED TRUCK SOLUTIONS

Buy with confidence



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As part of the world's leading manufacturer of new forklift trucks we also understand that there are many situations when buying a used truck can represent the best option for your business. It could be that you need a truck immediately but would prefer to own your truck rather than hire one on short-term rental. Or you may only need to use a truck occasionally and so a used truck can represent a good value for money choice. Even large fleet operators can gain value from used trucks by utilising them to supplement their core fleet and in the process build some flexibility into their operation.

Whatever the reason, buying a used truck can often prove to be a cost-effective solution – but only when you can be confident that the used truck you buy will be trouble-free and deliver real value for your money.

Approved Used Trucks

No compromise on quality

How can you be confident that you will get the same sort of quality and reliability when you buy used equipment that you know you will get when you buy a new Toyota or BT truck? The answer is simple: buy an Approved used Toyota or BT truck.

Our guarantee of quality stems from the fact that the only trucks we will accept on to our Approved Used Truck programme are Toyota and BT trucks that have been fully maintained from new by our expert service technicians using only genuine Toyota and BT parts. This means that that we have maintained the built-in quality of these trucks during the whole of their operational life rather than trying to certify their quality by carrying out a list of one-off checks.

It also means that every Approved used truck will undergo an individual preparation programme based on its own service history and our intimate knowledge of the truck rather than putting it through a standardised preparation programme which could result in either too much or too little preparation work being done.

We believe that this approach not only guarantees the quality, safety and performance of our Approved used trucks but also helps to provide you with value-for-money pricing.

Approved Used Trucks – Support Package Solutions

But we recognise that simply supplying you with a used truck is only part of the solution. That's why every Approved used truck comes with a choice of flexible support packages to give you additional peace of mind and to help protect the value of your investment.

These packages will be adapted to meet the needs of your particular market but you will be able to choose from a range of support options to specify the solution that best suits your individual requirements. These support options include:

- A comprehensive Approved used truck warranty plan*
- An Approved used truck exchange plan*
- An Approved used truck 'try before you buy' plan*
- A specialist Approved used truck service plan*

And of course, all Approved used trucks are also eligible for any of our Rental plans and Service Contracts in exactly the same way as our new trucks.

In addition, we give you the flexibility to put your own finishing touches to your Approved used truck by choosing one of our Approved equipment packages which could include items like a brand new seat, new tyres or a truck respray – the choice is yours.

* Terms and conditions apply and may vary from country to country.



Buy an Approved Used Truck from us and you can buy with confidence and real peace of mind

'Kaizen' or continuous improvement is a core value of Toyota so we accept no compromise when it comes to the quality of our Approved used trucks. You can be sure of an Approved used truck's quality without having to worry about a complicated classification system that grades trucks according to different levels of quality – with us; 'Approved' says it all in one single word.



This is what makes an Approved Used Truck

- Only used Toyota or BT trucks are eligible
- Every truck has to have been fully maintained by our expert technicians from new
- All maintenance and repairs must have been carried out using only genuine Toyota and BT parts
- All trucks undergo a full safety check and certification according to local market legislation
- Key components will be thoroughly checked for any functional defects (engine, motors, gears, mast, driving axle, hydraulics, electronics)
- Every truck will come with a comprehensive handover pack including an operator manual and a full service history
- You can choose from a range of Approved support options and equipment packs
- Every truck is eligible for any of our Rental plans or Service Contracts

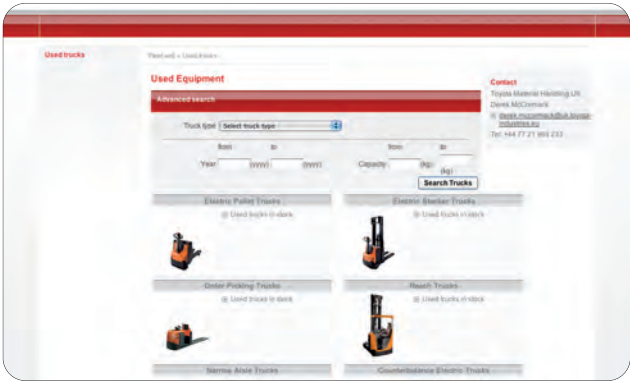
Toyota Material Handling – A partner to rely on

With an Approved used Toyota or BT truck, you know you'll always get top-quality products and back-up from a reliable and secure business partner. You can also be sure that you will receive the same levels of support and have access to the same services as those enjoyed by our new truck customers.

Alternative used trucks

Because of our strict requirements, not every used truck can become an Approved used truck. As a result, we may also have a selection of alternative used trucks that will be sold without the benefits of our Approved used truck programme. However, they will still represent excellent value-for-money and you can be confident that you are still buying from a trusted business partner.

Find your Approved used truck on-line
Simply visit: www.toyota-forklifts.eu





Close to you

Toyota Material Handling Europe aims to be close to every one of its customers, so although we are part of the global leader in materials handling we still focus on acting locally with operations in over 30 countries across Europe. So no matter where your business is located we are never far away, ready with the people, the expertise and the resources to provide you with the services and the solutions you need, when you need it.

With Toyota Material Handling Europe at your side, you will benefit from the same high-quality products and support wherever you are situated. Choose us as your materials handling partner, and discover for yourself how we really are stronger together.

- Austria • Belarus • Belgium • Bulgaria • Croatia • Cyprus • Czech Republic
- Denmark • Estonia • Finland • France • Germany • Greece • Hungary • Iceland
- Ireland • Italy • Latvia • Lithuania • Luxembourg • Netherlands • Norway
- Poland • Portugal • Romania • Russia • Slovakia • Slovenia • Spain
- Sweden • Switzerland • Turkey • Ukraine • United Kingdom •



TOYOTA

MATERIAL HANDLING

stronger together